## Message Text

UNCLASSIFIED

PAGE 01 KABUL 04393 260758Z ACTION NEA-10

INFO OCT-01 ISO-00 SSO-00 EB-07 COME-00 /018 W

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O 260625Z JUN 77

FM AMEMBASSY KABUL

TO SECSTATE WASHDC IMMEDIATE 3255

**UNCLAS KABUL 4393** 

FOR NEA/PAB

E.O. 11652: NA

TAGS: EAID, BAGB, AF

SUBJ: CHECCHI COMPANY BID ON AFGHAN SEED PROJECT

- 1. PASS FOLLOWING TO EUGENE VORHIES, CHECCHI COMPANY, WASHINGTON, D.C., UPON OPENING OF BUSINESS MONDAY, JUNE 27.
- 2. AS REQUESTED IN YOUR COMMERCIAL TELEGRAM TO EMBASSY, ECON COUNSELOR CALLED ON PRESIDENT OF AFGHAN SEED COMPANY SHIRZAI ON JUNE 25 TO ASCERTAIN STATUS OF CHECCHI BID FOR SEED PROJECT ADVISER. SHIRZAI CONTINUES TO REGARD MAURICE SAMAAN, CHECCHI CANDIDATE, AS BEST MAN FOR THE JOB, BUT THE GOVERNMENT OF AFGHANISTAN (GOA) HAS DECIDED THAT CHECCHI BID OF U.S. DOLS 258,000 (TWO HUNDRED FIFTY-EIGHT THOUSAND DOLLARS) IS NOT REPEAT NOT ACCEPTABLE.
- 3. ECON COUNSELOR, ACCORDING TO REQUEST IN CHECCHI TELEGRAM, THEN ASKED SHIRZAI IF THE GOA COULD ACCEPT A REVISED BID OF DOLS 250,000 (TWO HUNDRED FIFTY THOUSAND DOLLARS). SHIRZAI REPLIED THAT THE FIGURE WOULD STILL BE TOO HIGH AND, HENCE, UNACILRYLABLE. WHEN ASKED WHAT FIGURE THE GOA HAD IN MIND, SHIRZAI SAID HE COULD ACCEPT A FIGURE WHICH DID NOT REPEAT NOT EXCEED DOLS 200,000 (TWO HUNDRED THOUSAND DOLLARS).
- 4. COMMENT: WHILE EMBASSY DOUBTS CHECCHI WILL BE WILLING, UNCLASSIFIED

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OR ABLE, TO REDUCE THEIR BID TO MEET GOA REQUEST, WE STAND READY TO ASSIST, IF CHECCHI WISHES TO MAKE FURTHER OFFERS. ELIOT

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	Margaret P. Grafeld	Declassified/Released	US Department of State	EO Systematic Review	22 May 2009
NNN					

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Subject: CHECCHI COMPANY BID ON AFGHAN SEED PROJECT

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